

# Case Study

Stuck in a long-term agreement? No problem!



Ascend Broking Group

Business Insurance Solutions



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### Competitive markets for food & janitorial wholesaler

The client was looking to tender their insurance policies to market without realising their commercial combined section was still in long term agreement until 2024.

Visit Ascend Broking to find out more.

### The solution:

We discussed their existing arrangements and identified they wanted to risk-manage their liability cover to increase their £5 million to £10 million via an excess layer. We also provided a loss adjustor service.

We discussed the quotation in direct comparison, and we were competitive on each and every policy section. We were informed at this point that they had still had an agreement with their commercial combined provider until 2024. We offered a transfer of agency on this basis, to still provide the most competitive option whilst honouring the agreement until 2024.

*"Upon contacting Steve at Ascend Broking, I felt he took the time and effort to understand our business, review the policies we had in place and advise me on the best route forward."*



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# Ascend Broking Group

## Business Insurance Solutions

### Our Awards

Since our inception in 2017, we have sought to provide an innovative, local and personal service to our clients.

Our goal is to be the best, not the biggest and our unique approach has recently been recognised in the insurance industry, in the following highly-respected awards:



A record 17 award nominations in 2019



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