

# Case Study

Specialist haulage  
solution provided



Ascend Broking Group

Business Insurance Solutions



## Specialist haulage solution provided

### Haulage contractor

In early March 2022, the fleet was due for renewal, after a second claim-free year following less good previous years.

A strategy with the insured for the forthcoming year needed to be agreed.

Visit Ascend Broking to find out more.

### The solution:

Ascend Broking worked with the existing insurer in obtaining a 5% reduction for 2021, and building a low claims rebate into the policy.

For 2022, we negotiated hard but fairly and obtained a 10% rate reduction, as well as the 10% low rebate clause to be paid just after acceptance of renewal.

In addition, the fleet had a driver with a very high excess due to previous convictions. We had the additional excess removed completely.

*“Very happy with renewal”*



Ascend Broking Group Ltd is authorised and regulated by the Financial Conduct Authority FCA Registration Number: 768429 Registered in England & Wales Company No. 10468557 A Willis Towers Watson Networks Member

Ascend Broking Ltd  
21 Springfield Lyons Approach, Chelmsford Business Park, Chelmsford, Essex CM2 5LB  
Tel 01245 449 060 | Email [info@ascendbroking.co.uk](mailto:info@ascendbroking.co.uk)  
[www.ascendbroking.co.uk](http://www.ascendbroking.co.uk)



# Ascend Broking Group

## Business Insurance Solutions

### Our Awards

Since our inception in 2017, we have sought to provide an innovative, local and personal service to our clients.

Our goal is to be the best, not the biggest and our unique approach has recently been recognised in the insurance industry, in the following highly-respected awards:



A record 17 award nominations in 2019



Ascend Broking Group Ltd is authorised and regulated by the Financial Conduct Authority FCA Registrati on Number: 768429 Registered in England & Wales Comapny No. 10468557 A Willis Towers Watson Networks Member

Ascend Broking Ltd  
21 Springfield Lyons Approach, Chelmsford Business Park, Chelmsford, Essex CM2 5LB  
Tel 01245 449 060 | Email info@ascendbroking.co.uk  
www.ascendbroking.co.uk