

# Case Study

## NBC fleet into fleet related policy



Ascend Broking Group

Business Insurance Solutions



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#### Bonus conversion success

The client had 3 vehicles all insured individually on an no claims bonus scheme, and the current broker was insistent he couldn't move to a fleet rated policy.

The current policies were also based on named drivers and it was costing him approx. £25 to add a new driver each time in policy fees charged by the broker and insurer.

Our clients enjoy market-leading coverage backed by carefully selected insurers who provide an award-winning claims service.

Visit Ascend Broking to find out more.

#### The solution:

We managed to save around 45% of what they were currently paying.

We provided a quote quickly without any hassle and we were able to obtain a policy that would provide the client with a wider range of cover, including a more suitable driving restriction based on any driver aged 30 and over.

“The client's renewal was due within 24 hours. They sent across the company and vehicle details and proof of NBC and we managed to obtain competitive terms for a new fleet policy.”



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## Our Awards

Since our inception in 2017, we have sought to provide an innovative, local and personal service to our clients.

Our goal is to be the best, not the biggest and our unique approach has recently been recognised in the insurance industry, in the following highly-respected awards:



A record 17 award nominations in 2019



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