

Case Study

Plumbing contractor
faces collapse



Ascend Broking Group

Business Insurance Solutions



Construction specialist Small plumbing contractor almost collapses

A small family plumbing contractor was facing closure of their business due to unaffordable insurance quotations. This arose from their existing insurer declining to provide renewal, following an unfortunate claim in 2019, where a bungalow they were working on caught fire causing £265,000 of damage.

Ascend were contacted when the insured were not able to source any quotations below the £11,000 they were quoted. As a small family business with 2 employees, this represented 30% of their projected turnover. The business was facing closure. But Ascend were happy to help

Our aim is to make our service as efficient and professional as possible so that life is made easy for you.

Our clients enjoy market-leading coverage backed up by carefully selected insurers who provide an award-winning claims service.

Visit Ascend Broking to find out more.

The solution:

Ascend took time to understand the business, the processes involved and the working practices used at the time of the loss.

After discussion with our preferred market, it was agreed to provide public liability cover at 20% of the quoted premium, £2,400.

We concluded all the coverage over the weekend in order that the client could at last sleep easy and be able to be on site on Monday.

" I cannot thank Matthew and the team enough for the help, guidance and assistance they provided me "



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A Willis Towers Watson Networks Member

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Our Awards

Since our inception in 2017 we have sought to provide an innovative, local and personal service to our clients.

Our goal is to be the best, not the biggest and our unique approach has recently been recognised in the insurance industry in the following highly respected awards.



A record 17 award nominations in 2019



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