

# Legal services.

Expect more from your legal services provider



Think law, think Market Law.

Together we can  
achieve more.



**Markel Law LLP is an innovative and award-winning\* legal services business with a consistent track record of success in delivering customer service excellence.**

Markel Law LLP (Markel Law) is an independent SRA authorised and regulated legal business offering services to both insured and non-insured clients. We are expert in legal services and specialise in civil and employment disputes and regulatory law. Through our Legal Advice Line, we help over 200,000 UK SMEs, entrepreneurs and charities every year. Our award winning Law Hub is also used by thousands of businesses on a daily basis.

Our clients and business partners comprise of businesses, high net worth individuals, and associations across a broad spectrum of industries.

We operate out of offices in Manchester, London and Croydon and employ over 60 solicitors and barristers. Our legal teams guide, support, represent, defend and protect clients through a wide range of key legal services, including:

 Trading terms and relationships	 Business and commercial advice	 Cyber and data protection	 Trading standards
 Employment advice and disputes	 Business start-up	 Health and safety	 E-commerce
 Regulatory compliance	 Dispute resolution	 Care sector services	 Law Hub
 Allegations of professional misconduct	 Property	 Motoring and haulage	 Advice line

## Who we work with

We have a strong relationship and work closely with a number of organisations, businesses, private individuals and associations across the UK, including:

\* Highly Commended in the Law Society Excellence Awards 2017

# 24/7 Legal Advice Line



Markel Law is one of the UK's leading and longest running providers of legal advice lines and services.

Markel Law has a reputation for providing competitive legal services packages to trade associations, insurance schemes and business federations in the UK. Our services include a 24/7 legal advice line that is staffed by more than 40 qualified solicitors who are experienced in dealing with matters that affect businesses daily. A trusted partner who can give you the right answer has never been so easy.

### Areas that we cover

- General business advice
- Employment and HR advice
- Trading standards and regulatory advice
- Health and safety advice
- Care sector advice

### What we can offer

- Direct access to solicitors or barristers
- Contact us anytime – 24/7 with unlimited calls
- Advanced analytics and management information reporting
- Tailored solutions to suit your needs

### What type of advice can we offer your business or association?

We can tailor a package to suit your particular requirements.



#### Employment and HR advice

Our Legal Advice Line can help with any employment issue.



#### Health and safety advice

From fire safety to risk assessment, we advise on the latest laws and offer practical guidance.



#### Commercial

24/7 support for all the day-to-day business legal issues faced by businesses large and small.



#### Bespoke packages

We can tailor a package to suit your particular requirements.

Expect more



200,000 calls per year



40+ solicitors



300+ different insured schemes

# Law Hub



## The Law Hub is our online legal information service.

The Law Hub delivers up-to-date, cross platform legal information, access to up-to-date legal and business information and a wide range of precedents you can tailor to suit your particular business needs.

With a never-ending stream of new legislation coming out of parliament, plus a steady flow of case-law from the courts, the Law Hub provides you with the tools you need to keep you abreast of legal developments and run your business with confidence.

There are 370+ guides, 720+ legal documents and 310+ useful links to choose from on the Law Hub.

### ✓ The benefits include:

- ✓ Expert resources from our award-winning team
- ✓ DIY legal documents, guides and useful links
- ✓ Live chat service, Monday to Friday, 9am to 5pm
- ✓ Regularly updated blogs on SME related topics, keeping you and your business updated with all the key legal headlines

### Our Law Hub covers a wide range of areas, including:



Care sector



Cyber security



Data protection



Debt, disputes and insolvency



Employment



Health and safety



Intellectual property



Managing your business



Property



Trading and contacts

You'll also find sections dedicated exclusively to Scotland and Northern Ireland.

Expect more



1,100+  
resources



23,000+  
users



380,300+  
documents  
downloaded

# Dispute resolution



Every business enters into agreements on a daily basis. We know that things don't always work out the way they should and a small dispute can quickly escalate, costing your business time and money, not to mention the stress that it brings.

Knowing how to tackle a difficult situation early on in a productive, sensible, cost effective and professional manner plays an important role in resolution.

**Our team of litigators deal with a range of disputes including:**

- Contract disputes
- Property disputes
  - Landlord and tenants
  - Boundary and easements disputes
  - Terminal and interim dilapidations
  - Forfeiture and possession
- Debt issues
- Negligence claims
- Construction and engineering
- Company and partnership disputes
- Intellectual property disputes
- Injunctions
- Judicial review
- Enforcement of judgments and awards
- Fraud
- Investor and shareholder disputes

We are often involved early and behind the scenes, advising and preventing disputes occurring.



Early case evaluation and merits assessment



A dispute strategy and options



A cost plan



We answer "how much, when and how"

"From start to finish the advice given from the team was superb. I needed guidance having never dealt with such complex issues and was aware that without this, I could seriously compromise the situation in hand. I wouldn't hesitate to recommend you to anyone being an individual or company that needed legal assistance. Thank you so much!"

**Markel Law Client**

Expect  
more

Our team can guide and assist you through proceedings.

# Employment disputes



Using our team of dedicated employment solicitors and barristers offers employers the peace of mind your case will be handled in an efficient and practical manner.

Our team has successfully represented thousands of employers in the employment tribunal. No matter the employment tribunal issue or where you are based in the UK, we can discuss your options and find a solution that is right for you.

**Areas we cover include:**

- Employment Tribunal disputes
- Negotiate resolutions through settlement
- ACAS conciliation and mediation
- Grievance procedures
- Whistleblowing claims
- Discrimination
- Redundancy and dismissals
- Wages
- TUPE disputes

“Thank you so very much for your help and professionalism throughout the Employment tribunal proceedings. Yours and the barrister’s help made the outcome possible. Your preparation and organisation was invaluable. Thank you again very much.”

**Markel Law Client**

**Expect more**

We will discuss your options and find a solution that is right for you.

# Employment consultancy services



We advise businesses of all shapes and sizes on employment and HR matters.

We specialise in advising businesses and HR professionals on all aspects of employment law. Our experienced employment team use their skills and knowledge pragmatically to find solutions to your problems to enable you to continue to manage your business effectively.

**Areas we cover include:**

- Drafting contracts
- Settlement negotiations
- Negotiating compromise agreements
- Employee handbooks
- Disciplinary exercises
- Grievances
- Redundancies and dismissals
- Recruitment
- Contracts and policy advice
- Business restructuring
- TUPE
- Performance and capability matters
- Discrimination
- GDPR
- Resolution
- Employee incentives
- Advising HR professionals
- HR audit



We'll help you stay on the right side of the law with step-by-step advice to manage workplace protocols and disagreements amicably and cost-effectively.



Regular training is important to ensure your business is compliant with quickly changing legislation. We offer bespoke in-house training to suit your requirements.

“As a small business, accurate (and pragmatic) HR advice is essential (this being an area of risk for businesses). I have again had very prompt, helpful and sensible advice in dealing with an HR issue and would like to express my thanks to the team at Markel.”

**Markel Law Client**

Expect more

We offer simple advice to keep workplace relationships optimised.



# Regulatory, professional discipline and misconduct



Markel Law is recognised for its expertise in regulatory and criminal law. We have been successfully involved in some of the biggest cases in recent years.

Whatever your profession: dentist, doctor, paramedic, nurse, police officer, accountant, solicitor, architect or engineer; if you're accused of professional misconduct or facing criminal investigation/proceedings, it's vital that you get independent advice immediately.

## Areas we cover include:

- Professional services
- Regulatory inquiries
- Interview under caution
- Fitness to practice
- Care sector
- CQC, HCPC, CSCIW
- Health care professionals
- Police and public office holders
- Ofsted investigations
- Motoring and haulage offences
- Traffic Commissioner prosecutions
- Inquests
- Public inquiries
- Licensing of regulated activities

## How we can help

- 24/7 advice, nationwide support and legal representation in interviews under caution or if you are arrested and detained at a police station
- Advising and supporting individuals/providers during criminal investigations
- Defence of criminal prosecutions
- Advice and representation at inquests



At Markel Law we have a wealth of experience in dealing with matters relating to professional discipline, business defence (regulatory and criminal investigations) as well as assisting individuals facing criminal investigations across the complete spectrum of offences.



In a climate of increased regulatory scrutiny and greater penalties when things go wrong, organisations expect and moreover need pragmatic advice and assistance.

Expect more

We will walk through the regulatory minefield with you.

# Commercial and corporate services



We work closely with you to achieve your business objectives whilst managing risk. Running a business can give rise to unfamiliar situations and questions. Whether it's a shareholder question, issues with your local council or suppliers, we can help.

We work closely with you to understand your business needs. Our services in this area include:

## Commercial services

- Supply of goods agreements
- Services agreements
- Distribution and agency agreements
- Terms and conditions
- Franchising/licensing
- Manufacturing agreements
- E-commerce
- IT contracts
- Personal guarantees
- Funding



## Corporate services

- Shareholder and partnership agreements
- Mergers and acquisitions
- Corporate governance
- Private equity
- Franchise agreements
- Joint ventures
- MBO's and MBI's
- Business restructuring



We understand what you want to achieve



Prompt service tailored to your needs



Committed to building a partnership with you



Commercial focus

**Expect more**

Partner with us to develop and grow your business.

# Property

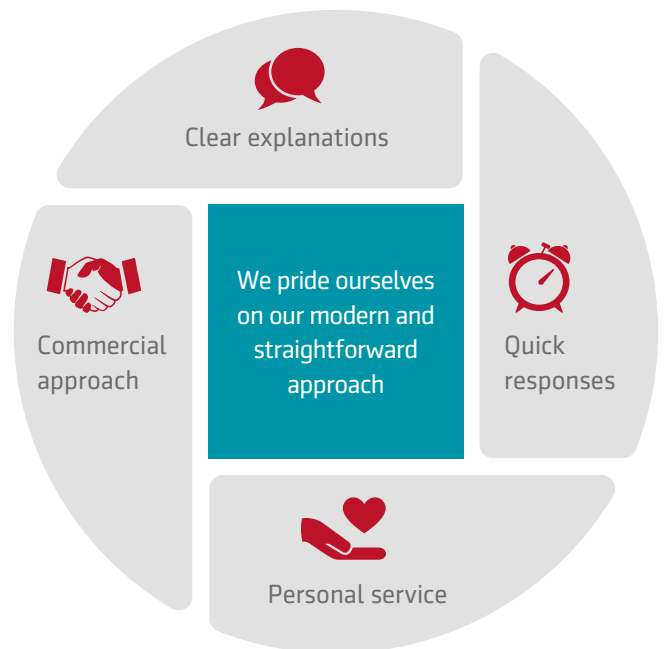


Whether you are a commercial landlord or tenant, we provide guidance to help you understand the key legal issues and complete your transactions quickly.

We represent landlords and tenants of every type of commercial property. We recognise the property issues are often complicated and we will guide you through your transactions with clear advice and in a cost effective manner.

**Areas we cover include:**

- Commercial leases and licences
- Property finance and facility letters
- Acquisition and disposal of commercial property
- Building contracts
- Estate management
- Residential and commercial development
- Overage agreements
- Deeds of easement
- Options and conditional contracts



Our dispute resolution team works closely with our property team to resolve potential property and rent disputes.

Expect more

Practical advice and solutions for your business.

# Pricing



We deliver a personal, quality service but let's face it; you also want our pricing to be good value. We are committed to providing a clear, upfront explanation about the price and scope of our services.

Our teams work closely to offer a full suite of legal expertise. Where appropriate we can offer flexible fee structures and fixed fee services. We develop and implement bespoke solutions to suit your needs.

## Transparent and competitive pricing

Fixed fees

Where possible we will provide you with a fixed fee for a defined scope of work.

Ranges and limits

If you prefer, we will provide a range of fees based on the time spent by us. This means you will remain in control if unexpected events occur. We will not go beyond a range or a limit without your agreement.

Retainer

We will discuss packages of our services and retainers in appropriate cases.

Business legal expenses insurance

You may be insured for some or all of your legal fees. We are experienced with the insurance interface and requirements to deliver a focused and cost effective use of your insurance limit.

We believe our pricing is very competitive. Please ask – we are happy to provide a quote, answer any initial queries or have a conversation about your requirements.

Our terms and conditions of business can be found at <https://www.markellaw.co.uk/termsandconditions>

Expect more

We answer “how much, when and how”.

Our team



**Graham Neyt**  
Managing Director  
Solicitor



**Beverley Bates**  
Advice Services Director  
Solicitor



**Michael Black**  
Head of Risk  
Compliance



**Alan Flett**  
Head of Finance



**Rianda Markram**  
Head of Training  
and Content  
Solicitor



**Samantha Taylor**  
Operations Manager



**Laura Hoyle**  
Operations Manager



**Adam Grimwood**  
Solicitor  
Commercial and  
corporate services



**Alex Woolf**  
Solicitor  
Dispute  
resolution



**Andrew Bayou**  
Solicitor  
Employment  
disputes



**Angalee Pandya**  
Solicitor  
Employment  
advice



**Annelise van Aswegen**  
Solicitor  
Commercial and  
corporate services



**Awani Patel**  
Solicitor  
Regulatory



**Ben Austin**  
Solicitor  
Employment



**Berna Irfan**  
Solicitor  
Employment  
advice



**Christine Garrett**  
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disputes



**Dan Leone**  
Solicitor  
Dispute  
resolution



**Danielle Fox**  
Solicitor  
Employment  
disputes



**David McCracken**  
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Dispute  
resolution



**Dayna Heald**  
Regulatory Paralegal  
Professional discipline  
and misconduct/  
Regulatory



**Deirdre Scott**  
Partner  
Professional discipline  
and misconduct/  
Regulatory



**Diccon Maude**  
Solicitor  
Employment  
advice



**Dimple Limbachia**  
Solicitor  
Commercial and  
corporate services



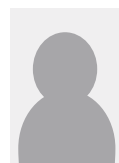
**Edward Pearce**  
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Employment  
consultancy



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advice



**Ethan Peters**  
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Employment  
advice



**Faiza Zaheer**  
Solicitor  
Commercial and  
corporate services



**Francis Hutchinson**  
Solicitor  
Commercial and  
corporate services

## Our legal services



**Gareth Martin**  
**Solicitor**  
 Professional discipline and misconduct/Regulatory



**George Miller**  
**Solicitor**  
 Commercial and corporate services



**Hannah Thomas**  
**Solicitor**  
 Employment advice



**Harvinder Dhaliwal**  
**Solicitor**  
 Employment advice



**Joanna Mantell**  
**Solicitor**  
 Regulatory



**John Moore**  
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 Commercial and corporate services



**Judith Gould**  
**Solicitor**  
 Employment disputes



**Julie Eyles**  
**Solicitor**  
 Employment advice



**Julie Waring**  
**Solicitor**  
 Employment advice



**Kamini Joshi**  
**Solicitor**  
 Employment advice



**Karen Parry**  
**Solicitor**  
 Property



**Katherine Mills**  
**Solicitor**  
 Dispute resolution



**Kayi Lau**  
**Solicitor**  
 Employment advice



**Lauren Wilson**  
**Solicitor**  
 Professional discipline and misconduct/Regulatory



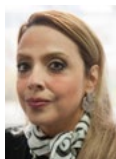
**Martin Frael**  
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**Meena Jindal**  
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 Employment advice



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**Solicitor**  
 Employment advice



**Monica Smikle**  
**Employment Adviser**  
 Employment advice



**Nick Bailey**  
**Solicitor**  
 Employment advice



**Nicola Gaynor**  
**Solicitor**  
 Employment advice



**Nimra Tahir**  
**Solicitor**  
 Employment advice



**Olivia Irvine**  
**Solicitor**  
 Employment advice



**Richard Streeter**  
**Solicitor**  
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**Rita Kattah**  
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**Ritu Patel**  
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 Employment disputes



**Rosemond Edwards**  
**Solicitor**  
 Employment disputes



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 Employment advice



**Sharon Da Silva**  
**Solicitor**  
 Employment advice



**Sky Bibi**  
**Barrister**  
 Employment disputes



**Soibi Iketubosin**  
**Solicitor**  
 Commercial and corporate services



**Tahira Khan**  
**Solicitor**  
 Employment advice



**Toby McArdle**  
**Solicitor**  
 Employment disputes



**Tracey Collinson Smees**  
**Solicitor**  
 Employment advice

**Expect more**

Strength and depth in our chosen specialisms.

# Don't just take our word for it.

See what our clients have to say about us.



## The information has been invaluable

"The information listed on Law Hub has been invaluable to us and at a very reasonable price. I only wish I knew of their service when setting up my business. They cover the key legal documents in business that are important to us, and had allowed us to learn about other areas in business we had not yet considered."

**LionGate Partners**

## Most valuable service

"We have just completed a challenging employment matter and sought advice on three separate occasions. The team who supported us were very helpful and gave us a lot of reassurance that what we were doing was both compliant and appropriate. I just wanted to take this opportunity to let you know about this, and to thank you for encouraging us to take this service up, which has proved most valuable."

**Markel Law Client**

## I would without hesitation recommend Markel Law

"From start to finish the advice given from the team at Markel Law was superb. I needed guidance having never dealt with such complex issues and was aware that without this I could seriously compromise the situation in hand. I would without hesitation recommend Markel Law to anyone being an individual or company that needed legal assistance."

Thank you so much!"

**Dee Bird, Markel Law Client**

## Many thanks

"I would like to say thank you for the way that you have handled our case. In the many years I have been in business I have never before found a solicitor who is so accessible, efficient and thorough. Many thanks.."

**David, Technispray Ltd**

## Your preparation and organisation were invaluable

"Thank you so very much for your help and professionalism throughout the Employment Tribunal proceedings. Yours and the barrister's help made the outcome possible. Your preparation and organisation were invaluable. Thank you again very much."

**Eva, Inzani, Markel Law Client**

Our friendly, client focussed team are here to help you.

If you would like further information on any of our services,  
we would love to hear from you.

0345 351 0025

[enquiries@markellaw.co.uk](mailto:enquiries@markellaw.co.uk)

[www.markellaw.co.uk](http://www.markellaw.co.uk)

**Markel Law**

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